

## ControlDOCS Extends Sales and Support Services Through Exclusive Distributor Program

*Now, selected authorized resellers can offer value-added support for legal industry clients in addition to existing document management services.*

DALLAS (August 10)—ControlDOCS, Dallas-based provider of online litigation document research services, announced a new program today that would allow independent vendors to add ControlDOCS' online management system to their existing services, company sources said.

According to Jim Smith, ControlDOCS' CEO, the arrangement will not only increase the company's client base, it will provide added value and support to each new client. "We view this collaboration between ControlDOCS and our select group of knowledgeable industry support professionals as the best possible way to ensure our clients receive all the services they need to effectively run their legal department or law firm."

"Our goal is to be part of a complete suite of industry-specific support tools and services," Smith said. To do this, he indicated the company was seeking distributors who could offer such additional services as:

- Extended document copying and printing capabilities
- Shipping and express services
- Computer hardware consulting and installation
- Law-specific software and support
- Office administration support and consulting
- Office supplies and accessories

Currently, three distributors have signed agreements with ControlDOCS, allowing them access to specified geographical locations across the U.S. Ongoing selective evaluations are underway to review qualified legal support professionals for potential inclusion in the distributor program, Smith said.

Dallas-based ControlDOCS is one of the fastest growing providers of online litigation document scanning and retrieval services worldwide. In operation since 1999, the company currently hosts over 8 million client pages. They offer a complete legal document discovery process from high-resolution document scanning for archiving to hosting pages that are accessible via full-text searches using any standard Internet connection and browser. (Web site: [www.controldocs.com](http://www.controldocs.com))

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